1: Schram M-5 (1911-1922) 1954 AE9 Monguor AE9

415 313 planks. Some of these planks are cut to the standard measurements for making coffins, and sold in the towns. Another woodworking trade is the making of pack saddles for donkeys, mules, and oxen, which are sold either in the towns or at fairs.

THE CITY BECOMES THE CENTER OF ECONOMIC LIFE

177 369 At the end of this chapter it is interesting to consider from what center originated the new economic life of the Monguors, how it developed, and what were the repercussions on the social organization of the Monguor clans, as they evolved away from pastoralism. For nearly four centuries the economic life of the Monguors was fraught with insecurity and calamities, and deprived of the peace that is the first requirement for social welfare. Indeed the economic conditions of the Monguors and of the whole country improved only when the Ch'ing dynasty secured peace, and this improvement depended on the vitality of commerce. No trade of real importance had been able to coexist with insecurity on the roads, since trade requires normal and regular transportation facilities and a safe access to the outlets of commerce. For the center of a developed economy a city is required. In this case the city was Hsining, with its group of professional merchants from all over China, associated in guilds according to the Chinese custom.

177 369 632 [487] The prefectural city of Hsining is advantageously situated on the river of the same name, a tributary of the Yellow River, which flows past Lanchou, the capital of the province. Hsining is also on the road from Peking to Lhasa and India. It was the seat of the political and military administration of the country, and the merchants settled there because it was a fortified and garrisoned city. Under the older order in China important concerns maintained their headquarters in major cities and sent their agents to less secure secondary towns and villages to open branch offices.

177 369 441 467 The merchants of the city monopolized the whole commerce of the country. They sent out their agents to buy up as much grain, oil, and wine (alcohol) as possible; they bought the products collected by peddlers; their agents pitched their tents at lamasery fairs and festivals and at clan diets, to provide people with groceries, cloth, silk, and hardware. The small shopkeepers scattered over the country bought their wares from the wholesale merchants in Hsining. The guilds enjoyed the privileges of trading with the nomad caravans, which had to stop and unload at their inns in order to sell their merchandise, and to buy through them the things they wanted, such as flour, oil, and cloth.

Farmers were not allowed to sell flour, oil, and other products directly to the caravans. They had to go through the guild of the *Hsieh chia*, those who controlled the "rest places." Thus the guild alone controlled the trade in the high-priced furs and other articles carried

1; Schram M-5 (1911-1922) 1954 AE9 Monguor AE9

177 by the caravans. Only the guilds of large towns, like Hsining, had connections with the guilds of other cities
369 and could afford the cost of sending boats and rafts to
441 Lanchou, the capital of Kansu. In this way the entire economy was dominated by the city merchants. The
467 fair and festival centers never grew to the extent of themselves becoming important cities, because they were unable to attract permanent merchants, since the attendance of the people was only seasonal and there was no permanent security. These local fairs merely provided the farmers at certain dates with their peculiar usual necessities of life.

177 Merchant activity provoked deep repercussions in the
369 Monguor society, whose nobles and commoners, during
441 centuries of disorder, had lived a rather precarious existence, their economy being limited by the boundaries
651 of their clans and the production only of necessities within their own small groups. Both the economic and the political organization of the Monguor clans had been founded exclusively on the possession of territory. Taxes, corvées, military service, and the administration of justice had been rooted in the ownership of territory by the T'u-ssu, the commoners being affected in a peculiar and disadvantageous way. The collection of the taxes of certain villages by the "houses" of the nobles had, however, been reduced to negligible significance after four centuries, and the financial conditions of nobles and commoners had become more equal. Some of the commoners, who were more numerous than the nobles, had become richer than the best of the nobles, and rivals in wealth even of the T'u-ssu. Since wealth and riches are equated, in Asia, with prestige and authority, it is no wonder that members of the commoner group were easily accepted to fulfill the offices of chiefs and elders in the villages, and that the administration of the villages passed into their hands. In this way the new economic conditions tended to equalize, and perhaps even to reverse, the original social inequality between nobles and commoners. Under the peace and order of the Manchu dynasty, the city merchants were protected. Headstrong and daring young men followed the caravans to Lhasa and made money by selling mules and horses. Monguors could open small shops in the countryside, and invest capital, in association with the Chinese merchants, in oil and flour mills. Fishermen could venture to Kukunor, and others to burn charcoal in the mountains or saw planks to sell in the city. Peace provided the opportunities for taking risks in commerce, and the focus of these opportunities, which transformed both the economic and the social life of the Monguors, was the city.

VII. CONCLUSIONS

624 At the end of this study of the origin and organization
175 of the Monguor clans, their constituent elements, their chiefs, their internal rights and obligations and the actual administration and family and economic life, it is perti-